

**Fallbrook Union School District**

Form 470 # 250013184  
RFP No. 421-24-25

**REQUEST FOR PROPOSAL**

Network Switches and Access Point License Renewal  
Installation for Section A

Addendum No. 1

Date: February 7, 2025

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THIS AMENDMENT IS ISSUED AS ADDITIONAL INFORMATION AND/OR CLARIFICATION AS A RESPONSE TO REQUESTS FOR INFORMATION

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The due date for this RFP is being extended as follows.

**RFP REVISED DUE DATE: March 7, 2025, 5:00pm**

**REQUEST FOR INFORMATION:**

- Q. On Page 11 of your bid, Scope of Work, Section A, Paragraph 7, you state the following: The quotes provided must include a pricing for the installation of switches. But on the bid form you do not have a section for the Labor/Installation costs. How do you want us to submit that to you? On a separate line item below the Grand Total? If you want us to include a line under "Grand Total", should this total also include the installation costs?
- A. **Please see revised Section A bid form below to include a line for installation costs (indicated in red font)**
- Q. For the installation, do you have a scope of work that you want done? Are we do reuse existing patch cables or are we to provide new with the switches?
- A. **The district's plan is to downsize the number of switches at each site. We no longer want every port in every room active and will manually patch in as needed, both from a security and management standpoint.**  
**The scope of work for the vendor would be to remove the old switches from the racks, install the new ones, and patch in the existing cables, and set them up in the central Dashboard. (Before installation, the district will determine and remove unused cables from patch panel to switches.)**

- Q. How many locations are involved; do you have a count of number of switches at each site?  
A. **Please see below for a list of switches currently at each site and a breakdown of those quantities by room locations served by the switches. Please note as indicated in the previous question, our plan is to downsize the number of switches at each site. Please quote quantities according to the Section A bid form in the RFP.**

Child Nutrition Services - 1  
Fallbrook Stem Academy - 9  
La Paloma Elem. - 8  
Live Oak Elem. - 8  
Mike Choate Center- 3  
Mary Fay Pendleton Elem. - 11  
Potter Junior High - 13  
Transportation - 2  
William Frazier Elem. – 6  
Please see below for a breakdown of room locations for site

**Locations**

**CNS - 1 – Office**

**FSA - 2 - MDF**

1 - RM41  
1 - RM63  
1 - RM30  
1 - RM61  
1 - RM26  
1 - RM45  
1 - RM54

**LAP - 1 - MDF**

1 - RM23  
1 - Library  
1 - RM43  
1 - RM52  
1 - RM13  
1 - RM57  
1 - RM62

**LOE - 1 - MDF**

1 - Office Ceiling  
1 - Old Comp Lab  
1 - Library (above desk)  
1 - RMD22  
1 - RMB9  
1 - RME25  
1 - RME24

**MCC - 1 - Outside Electrical room**

1 - Office Bathroom  
1 - RM4

**MFP - 2 - MDF**

3 - BLDG6  
3 - BLDG4  
1 - BLDG1  
1 - BLDG5  
1 - BLDG3

**PJH - 1 - MDF**

1 - RM46  
1 - RM34  
1 - Behind Bowers  
1 - Custodial Shed  
1 - RM90  
1 - RM4  
1 - RM61  
1 - RM36  
1 - RM18  
1 - Lounge  
1 - RM72  
1 - BG Club

**TRANS - 1 - Office**

1 – Shop

**WHF - 1 - MDF**

1 - RMF4  
1 - RMB2  
1 - RMF8  
2 - Speech

REVISED SECTION A BID FORM - All changes and/or clarifications will appear in **RED** type

**PRICING SUBMISSION INSTRUCTIONS**

Please submit Quotations by school, as well as a summary page, and include the following:

Summary Request for E-rate Eligible Items

Description	Part #	QTY	Price Per Item	E-Rate Eligible Price	E-Rate Ineligible Price	Total Price
Meraki 48-port switch or EQUIVALENT: Fallbrook STEM Academy (7) La Paloma Elementary (7) Live Oak Elementary (6) Mike Choate Early Childhood (3) Mary Fay Pendleton Elementary (10) Potter Junior High (12) William H. Frazier Elementary (5) Transportation (2) District Office (9) Child Nutrition Services (1)	Meraki C9300-48UXM-M or Equivalent	62				
Meraki MS425-32-HW or EQUIVALENT: Fallbrook STEM Academy (1) La Paloma Elementary (1) Live Oak Elementary (1) Mike Choate Early Childhood (1) Mary Fay Pendleton Elementary (1) Potter Junior High (1) William H. Frazier Elementary (1)	Meraki MS425-32-HW or Equivalent	7				
90-degree power cables		62				
Meraki 3YR Enterprise License or EQUIVALENT	LIC-C9300-48E-3Y or Equivalent	62				
Meraki Enterprise License and Support, 3YR. or EQUIVALENT	LIC-MS425-32-3YR or Equivalent	7				
Meraki 1100W 2 <sup>nd</sup> Power Supply or EQUIVALENT	Meraki PWR-C1-110WAC-P or Equivalent	62				
C9300 Network Module w/ Meraki or EQUIVALENT	C9300-NM-8X-M or Equivalent	62				
				Tax		
				Freight/Shipping		
				<b>Installation</b>		
				<b>Grand Total</b>		